

Who to Tip and How Much?

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Patterns vary widely when doling out hotel gratuities

Tipping can be a tricky topic, confirmed a recent M&C poll. Of all the hotel personnel involved in meetings and events, tipping practices vary widely, revealed responses from 164 meeting professionals. Sixty percent of them routinely budget for tips, with 37 percent designating a flat fee per event. See our charts, below:



> Does your organization require documentation of gratuities?



55%
Yes

27%
No

18%
Sometimes

> For a 2- to 3-day meeting of 100, about how much do you spend on tips?



27%
\$100-\$300

23%
Less than \$100

26%
\$301-\$500

14%
\$501-\$700

10%
More than \$700

Do you budget for gratuities?

60%
Yes

21%
No

19%
Sometimes

If so, how?

37%
Flat fee per meeting

18%
Set fee based on number of attendees

13%
Percentage of total meeting cost

6%
Percentage of master bill

26%
N/A

> For a two- to three-day meeting of 100 attendees, who would you tip and how much?

	NO TIP	LESS THAN \$20	\$21-\$50	\$51-\$100	\$101-200	MORE THAN \$200
A/V manager	54%	5%	18%	19%	4%	0%
Banquet captain	26%	10%	32%	22%	9%	1%
Banquet chefs	82%	2%	10%	4%	1%	1%
Banquet manager	42%	5%	23%	15%	13%	2%
Banquet servers	41%	14%	30%	10%	3%	2%
Bartenders	48%	16%	24%	8%	3%	1%
Bell captain	42%	21%	29%	4%	3%	1%
Catering director	75%	2%	10%	10%	2%	1%
Concierge	70%	12%	12%	5%	1%	0%
Conference services director	83%	0%	6%	6%	4%	1%
Convention services manager	39%	1%	12%	19%	22%	7%
Food and beverage director	73%	3%	10%	9%	4%	1%
Housekeeping director	77%	5%	11%	4%	2%	1%
Package handlers	31%	42%	20%	6%	1%	0%
Reservations manager	67%	3%	17%	13%	0%	0%
Security chief	92%	1%	4%	2%	1%	0%
Set-up crew	57%	10%	21%	10%	2%	0%

Source: M&C Research survey of 164 meeting professionals